

SO-LEAD LIBRARY OF TOPICS

Discover content using our library which has tools and resources to help you update your skills and challenge your mindset.

Click on the button to see list of topics

Academy for Financial
Services and Lending

Leading Others

Academy for Retail

Leading the Business

Academy for Tech & Digital

Self Leadership

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For further inquiries, please email us at learn.so-lead@satelliteoffice.com





ACADEMY FOR FINANCIAL SERVICES AND LENDING

A. Aspire Learning Journeys

- Accountant Journey
- Administrative Assistant Journey
- Finance For Non-Financial Professionals Journey

B. Business Planning

- Developing an Effective Business Case
- Preparing and Implementing a Business Plan

C. Communication Essentials

- Audience and Purpose in Business Writing
- · Clarity and Conciseness in Business Writing
- Communicating with Confidence
- Creating Well-constructed Sentences
- · Editing and Proofreading Business Documents
- Effective Stakeholder Communications for Technology Professionals
- Proven Techniques for Technical Communication
- Troublesome Words and Phrases: Usage Mistakes in Writing

D. Data Analytics, Visualization & Reporting

- Big Data
 - o Being a Responsible Corporate Digital Citizen
 - Big Data Fundamentals
 - Big Data Interpretation
 - o Finding the Quality in Your Data
 - Harnessing the Power of Data Science for Business Growth
 - Organizing Business Data with Data Modeling
- Data and Analytics Literacy
 - Analytics Literacy for Business Professionals
 - Basic Analytical Methods
 - Data Analytics for Managers
 - Data and Analytics Technologies at Work
 - Data Literacy for Business Professionals
 - Expert Insights on Data Analytics
 - Understanding and Raising Analytics Maturity
- · Data-Driven Decision Making
 - Embedding Data-driven Decisions into Organizational Culture
 - Framing Opportunities for Effective Data-driven Decision Making
 - Guiding the Analysis for Effective Data-driven Decision Making
 - Motivating Action with a Compelling and Data-driven Story
 - Positioning Powerful Messages to Enable Action
 - Preparing Impactful Presentations that Drive Decision Makers to Action
 - Working with Data for Effective Decision Making

ACADEMY FOR FINANCIAL SERVICES AND LENDING

E. Finance

- Accounting Basics
 - Accounting for Stock Transactions
 - Basic Accounting Concepts for Non-financial Professionals
 - Key Accounting Concepts and Principles
 - · Recording, Posting, and Balancing the Books
- Cost Consciousness in the Workplace
 - Focusing on the Bottom line as an Employee
 - Managing with a Cost-control Mindset
- Finance Essentials
 - Basic Budgeting for Non-financial Professionals
 - Comprehending Financials: A Guide to Financial Statements
 - Financial Statement Analysis for Non-financial Professionals
 - Preparing Financial Statements and Closing Accounts
- QuickBooks
 - Getting Better Acquainted with QuickBooks
 - Installing & Setting Up the Application
 - Managing Accounts, Vendors, & Inventory
 - Working with Files, Documents, and Reports

ACADEMY FOR RETAIL

A. Aspire Learning Journeys

- Marketing Manager Journey
- Merchandiser Journey
- Product Management Journey
- Retail Sales Associate Journey
- Sales Manager Journey

B. Customer Service

- Customer Relationships
 - Communicating Effectively with Customers
 - Customer Service: Adapting to Your Customers' Cues
 - Customer Service: Interpreting Customers' Service Priorities
 - Expert Insights on Customer Relationships
 - Facing Confrontation in Customer Service
 - Interacting with Customers
 - Rapport Building in Customer Service
- Customer Service Operations
 - Designing a Customer Service Strategy
 - Expert Insights on Call Center Operations Management
 - Providing Effective Internal Customer Service
 - Providing On-site Customer Service
 - Providing Telephone Customer Service
- Customer Success Management
 - Controlling Conflict, Stress, and Time in Customer Service
 - Dealing with Customer Service Incidents and Complaints
 - Embracing a Customer-obsessed Mentality
 - Expert Insights on Essential Customer Service Skills
 - Polishing Your Skills for Excellent Customer Service
- Serving Digital Customers
 - Creating Effective Social Customer Service
 - Serving Digital Customers with Omnichannel
 - Shaping the Customer Experience Across Digital and Physical Channels
 - Understanding the Digital Customer

C. Finance & Accounting

- Accounting for Stock Transactions
- · Basic Accounting Concepts for Non-financial Professionals
- Basic Budgeting for Non-financial Professionals
- Comprehending Financials: A Guide to Financial Statements
- · Financial Statement Analysis for Non-financial Professionals
- Focusing on the Bottom Line as an Employee
- Key Accounting Concepts and Principles

ACADEMY FOR RETAIL

C. Finance & Accounting

- Managing with a Cost-control Mindset
- · Preparing Financial Statements and Closing Accounts
- Recording, Posting, and Balancing the Books

D. Human Resources

- Learning & Development
 - Expert Insights on Establishing a Learning Culture
 - Positive Atmosphere: How Organizational Learning Drives Positive Change
- Organizational Culture
 - Expert Insights on Diversity & Inclusion
 - Expert Insights on Organizational Culture
- · Recruiting, Screening, and Onboarding Effectively
 - Applicant Screening: The First Step in Hiring the Best
 - Conducting an Effective Hiring Interview
 - Ensuring Onboarding Success
 - Expert Insights on Recruiting and Hiring
 - Hitting the Recruitment Bull's eye
- Transformational HR & Talent Management
 - Building Career Development Programs and Succession Planning
 - Expert Insights on Succession Planning
 - Expert Insights on Talent Management
 - Implementing Transformational HR
 - Individual Behavior in Organizations
 - Planning for Skills Needs and Managing Performance

E. Marketing

- Digital Marketing Essentials
 - Assessing Digital Challenges and Risks
 - Building a Digital Market via Websites and Email
 - Creating Effective Social Customer Service
 - Embracing the Digital Opportunity
 - Expanding Your Digital Mindset
 - Social Media and Social Selling
- Essential Marketing Strategies
 - Competitive Marketing Strategies: Analyzing Your Organization
 - Product, Pricing, and Promotion in the Marketing Mix
 - The Basics of Marketing
 - The People and Planning in Marketing
 - Traditional and Online Distribution and Ethics in the Marketing Mix

ACADEMY FOR RETAIL

E. Marketing

- Essentials of Public Relations
 - Strategies for the Modern Public Relations Professional
 - Writing Skills for Public Relations
- · Marketing in the Digital Age
 - Helping Customers Find You
 - Managing Your Corporate Reputation Online
 - Reaching Customers Digitally
- Product Management
 - Product Management: An Overview
 - Product Management: Building a Product Roadmap and Agile Product Management
 - Product Management: Building a Product Strategy
 - Product Management: Communication for Product Managers
 - Product Management: Competitive and Market Analytics for Product Managers
 - Product Management: Create a Go-to-Market Plan
 - Product Management: Designing and Running Experiments
 - Product Management: Market Research Basics
 - Product Management: Metrics for Product Managers
 - Product Management: Understanding and Developing Customers

F. Operations

- Operations Management
 - Inventory Management: Aligning Inventory with Production and Demand
 - Operations Management Functions and Strategies
 - Optimizing Operations Using Demand Forecasting and Capacity Management
 - Strategic Product and Service Management
 - Supply Chain Management Basics: Cutting Costs and Optimizing Delivery
 - Vendor Management for Technology Professionals

G. Selling Essentials

- Expert Insights on Selling Essentials
- Negotiating Well and Going for the Close
- · Prospecting: Panning for Sales Gold
- The Discovery Meeting: Starting Off on the Right Foot
- The Value Proposition: Getting Your Pitch Right
- · Turning Objection into Opportunity during a Sales Call

A. Aspire Learning Journeys

- 5G Technologies and Practices
- Agile for Software Development
- Al Apprentice to Al Architect
- Application Developer to Blockchain Solutions Architect
- Apprentice Developer to Journeyman Developer
- · Automated Testing with Selenium
- Building Advanced Docker Skills
- Building Advanced Kubernetes Skills
- · Business Analyst to Data Analyst
- · Data Analysis with R
- Data Analyst to Data Scientist
- · Data for Leaders and Decision-makers
- Data Visualization Mastery
- DevOps Engineer to Cloud Architect
- Enriched Web Development with Angular 11
- Enterprise Developer to DevOps Engineer
- Enterprise Developer to Full Stack Developer
- · Essential Math for Data Science
- Go Programming Essentials
- Graph Analytics

B. Data Analytics & Visualization

- Access 2019 (Windows)
 - Creating Forms & Queries
 - Finding & Organizing Data
 - Inserting, Importing & Formatting Data
 - Saving, Printing & Exporting Databases
 - o Tables, Fields & Entries
 - Using the Report & Analysis Tools
 - Working with Databases
- Certified Business Analysis Professional (CBAP)
 - Business Analysis Activities and Tools
 - Business Analysis Analytical Techniques
 - Business Analysis Documentation & Criteria
 - Business Analysis Overview
 - Business Analysis Professional Effectiveness Competencies
 - Professional Skills for Effective Business Analysis
 - Perspectives for Effective Business Analysis
 - o RADD Knowledge Area: Part 1
 - o RADD Knowledge Area: Part 2

B. Data Analytics & Visualization

- Certified Business Analysis Professional (CBAP)
 - The BA Elicitation and Collaboration Knowledge Area
 - The BA Planning and Monitoring Knowledge Area
 - o The Requirements Life Cycle Management Knowledge Area
 - The Solution Evaluation Knowledge Area
 - The Strategy Analysis Knowledge Area
- Microsoft Power BI
 - Business Reporting: Creating & Formatting Matrix Visualizations in Power BI
 - Business Reporting: Getting Started with Power BI Desktop for Data Analysis
 - o Business Reporting: Leveraging Treemaps, Matrices, & Slicers in Power BI
 - o Business Reporting: Visualizing & Merging Data in Power BI
 - Exploring Data Visualization
 - Storytelling with Data: Tableau & Power BI
- Tableau Desktop
 - Analyzing Data in Tableau Desktop
 - Blending & Managing Data Files in Tableau Desktop
 - Creating Data Visualizations in Tableau Desktop
 - Enhancing Data Visualizations in Tableau Desktop
 - Exploring Data Visualization
 - Going Deeper with Maps in Tableau Desktop
 - Opening & Connecting Data Sources in Tableau Desktop
 - Performing Calculations in Tableau Desktop
 - Preparing & Cleaning Data in Tableau Desktop
 - Presenting & Delivering Vizzes in Tableau Desktop
 - Storytelling with Data: Tableau & Power BI
 - Tableau Desktop: Real Time Dashboards
 - Working with Data & Fields in Tableau Desktop

C. Digital Transformation

- Agile Methodologies
 - Cultivating Enterprise Agile
 - Harnessing the Power of DevOps
 - Innovating with Lean Product Management
 - Maximizing Value with A/B Testing
 - The Essential Role of the Agile Product Owner
- Agile Mindset & Culture
 - Building Agile Capabilities in Your Organization
 - Developing and Supporting an Agile Mindset
 - Learning from Failure

C. Digital Transformation

- Design Thinking Methodology
 - Design Thinking for Innovation: Brainstorming and Ideation
 - Design Thinking for Innovation: Defining Opportunities
 - Design Thinking for Innovation: Prototyping and Testing
 - Design Thinking for Innovation: Stakeholder Engagement
 - · Expert Insights on Design Thinking
 - Getting Started with Design Thinking
- Digital Transformation Strategy
 - Achieving Digital Dexterity
 - Best Practices for Digital Transformation
 - Championing Digital Transformation
 - Expert Insights on Digital Transformation
 - Exploring Business Process Automation
 - Harnessing the Benefits of Platform as a Service
 - Implementing a Process Automation Strategy
 - Keeping Your Skill Set Current in the Digital Economy
 - Rethinking Business Models to Enable Digital Transformation

D. Information Technology - Helpdesk

- ITIL (r) 4 Foundation: Introduction
- ITIL (r) 4 Foundation: Key Concepts of Service Management
- ITIL (r) Continual Service Improvement
- ITIL (r) Service Design Concepts
- ITIL (r) Service Operation Processes
- ITIL (r) Serving Strategy Concepts
- ITIL (r) Service Strategy Processes
- ITIL (r) Service Transition Concepts and Processes
- Overview of the ITIL (r) Service Lifecycle
- TestPrep: ITIL Foundation
- TestPrep: ITIL (r) 4 Foundation

E. Information Technology - Project Management

- Agile Project Management/PMI-ACP
 - Agile Key Exam Concepts
 - Agile Principles and Methodologies
 - Agile Project Planning
 - Agile Project Scheduling and Monitoring
 - Agile Stakeholder Engagement and Team Development
 - TestPrep: PMI Agile Certified Practitioner
- Certified Associate in Project Management CAPM
 - Analyzing Risk (PMBOK Guide Sixth Edition)

E. Information Technology - Project Management

- Certified Associate in Project Management CAPM
 - Analyzing Risk (PMBOK Guide Sixth Edition)
 - Capturing, Analyzing, and Using Project Lessons Learned
 - Control the Project Schedule (PMBOK Guide Sixth Edition)
 - Create Work Breakdown Structure (PMBOK Guide Sixth Edition)
 - Creating a Project Budget (PMBOK Guide Sixth Edition)
 - Define and Sequence Activities (PMBOK Guide Sixth Edition)
 - Develop and Manage Resources (PMBOK Guide Sixth Edition)
 - Develop the Project Schedule (PMBOK Guide Sixth Edition)
 - Ethical Standards and PMI Core Values
 - Ethics and Project Management
 - Identifying Risk (PMBOK Guide Sixth Edition)
 - Keeping Your Project on Budget (PMBOK Guide Sixth Edition)
 - Manage and Control Quality (PMBOK Guide Sixth Edition)
 - Managing Project Work (PMBOK Guide Sixth Edition)
 - Managing Stakeholder Engagement (PMBOK Guide Sixth Edition)
 - Monitor Project Communications (PMBOK Guide Sixth Edition)
 - Plan and Acquire Resources (PMBOK Guide Sixth Edition)
 - Plan and Define Project Scope (PMBOK Guide Sixth Edition)
 - Plan and Manage Communications (PMBOK Guide Sixth Edition)
 - Planning Quality Management (PMBOK Guide Sixth Edition)
 - Planning Risk Management (PMBOK Guide Sixth Edition)
 - Planning Stakeholder Engagement (PMBOK Guide Sixth Edition)
 - Procurement Management (PMBOK Guide Sixth Edition)
 - Procurement Planning (PMBOK Guide Sixth Edition)
 - Project Changes and Closing (PMBOK Guide Sixth Edition)
 - Project Fundamentals (PMBOK Guide Sixth Edition)
 - Project Initiation and Planning (PMBOK Guide Sixth Edition)
 - Project Management Introduction (PMBOK Guide Sixth Edition)
 - Quality Methodologies and Standards for Project Management
 - Responding to Risk (PMBOK Guide Sixth Edition)
 - Strategically Focuses Project Management
 - TestPrep: Certified Associate in Project Management (CAPM) 6th Edition
 - The Process Groups (PMBOK Guide Sixth Edition)
 - Validate and Control Scope (PMBOK Guide Sixth Edition)
- Project Management Professional PMP
 - Communication and Engaging Teams and Stakeholders (2021 Update)
 - Communicating Effectively (2021 Update)
 - Defining and Identifying Project Risk (2021 Update)

E. Information Technology - Project Management

- Project Management Professional PMP
 - Communication and Engaging Teams and Stakeholders (2021 Update)
 - Communicating Effectively (2021 Update)
 - Defining and Identifying Project Risk (2021 Update)
 - Delivering Project Quality (2021 Update)
 - Engaging Stakeholders (2021 Update)
 - Establishing Quality Standards (2021 Update)
 - Estimating Agile Project Work (2021 Update)
 - Implementing a Procurement Strategy (2021Update)
 - Integrating Project Activities and Changes (2021 Update)
 - Maintaining Project Artifacts and Knowledge (2021Update)
 - Managing Project Risks (2021Update)
 - Managing the Project Resources (2021Update)
 - Managing the Project Schedule (2021Update)
 - Managing the Project Scope (2021Update)
 - Performing a Critical Path Analysis (2021Update)
 - Performing Risk Analysis (2021Update)
 - Planning and Managing the Project Budget (2021Update)
 - Planning the Project Schedule (2021Update)
 - Prioritizing and Delivering Value (2021Update)
 - Selecting a Project Management Approach (2021Update)
 - Understanding Agile Fundamentals (2021Update)

F. Information Technology - Software Development

- Balsamia 3
 - Creating Mockups
 - o Text, Images, Markup, Symbols, & Menu Controal
 - Versions & Plugins
 - Wireframes & UI Controls
- Google App Maker
 - Building Your App
 - Getting to Know the Application
 - Structuring your data model
 - Using your Application
- JIRA
 - Configuring & Managing Boards in Jira Cloud
 - Creating & Setting Up Projects in Jira Cloud
 - JIRA Administration: Leveraging the Platform for Development Projects
 - o JIRA Administration: Platform Fundamentals
 - Planning & Working on a Software Project in Jira Cloud

F. Information Technology - Software Development

- JIRA
 - Reporting in JIRA Software
- Microsoft Certified Solutions Associate (MCSA)
 - MCSA: SQL 2016 Database Development
 - MCSA: SQL Server 2012/2014
 - MCSA: Windows Server 2016
- Microsoft PowerApps
 - Building your App
 - Creating & Saving Apps
 - Getting to Know the Platform
 - Inserting Elements in an App
 - Sharing & Collaborating on an App
- Microsoft Technology Associate (MTA): Developer
 - o Database, Rules, & Procedures
 - Flowcharts, Tables, & Conditional Statements
 - JavaScript Rules, Functions, & HTML Elements
 - Programming Strings & Data Structures
 - Programming Structure, Methods, & Variables
 - Recursion, Exceptions, Randomization, & Sorting
 - Structures of Object-oriented Programming
 - Windows and Web Applications
 - Windows Forms Applications
 - Windows Store Applications
- Red Hat Certified System Administrator (RHCSA)
 - Archiving
 - Bash Script Programming
 - Bash Scripting
 - Boot Process
 - Configuring Gnome
 - Directory Services
 - File Management
 - File Permissions
 - File Systems & Partitions
 - Firewalls
 - Installation
 - Job Scheduling
 - Kickstart & First-run Issues
 - Logging
 - Logical Volume Management

F. Information Technology - Software Development

- Red Hat Certified System Administrator (RHCSA)
 - Network Files Systems
 - Network Services
 - Networking
 - Package Management
 - Processes, Services, & Daemons
 - Remote Access
 - SELinuz
 - Troubleshooting
 - User & Group Management
 - Using grep
 - Using Linux Shells
 - Using the Bash Shell
 - Virtualization

G. Information Technology - System & Network (503 courses)

- AWS Certified Solutions Architect Associate
- AWS Certified SysOps Administrator Associate
- Certified Cloud Security Professional (CCSP)
- Certified Information Systems Security Professional (CISSP0
- Cisco
- COMPTIA
- IT Security
- Microsoft Certified Solutions Associate (MCSA): SQL 2016 Database Administration
- Microsoft Technology Associate (MTA)
- Systems Security Certified Practitioner (SSCP)
- Understanding Bias in Data Bootcamp

H. IT Professional Certifications (224 courses)

- AWS Certified Cloud Practitioner
- AWS Certified Developer Associate
- AWS Certified Solutions Architect Professional 2020
- AWS Solution Architect Associate: Amazon
- Certified Information Systems Security Professional (CISSP):(ISC)2

I. Technology & Developer Bootcamps

- Agile Project Management Bootcamp
 - o Introduction to the Agile Principles and Mindset Bootcamp: Session 1 Replay
 - Session 1: Introduction to the Agile Principles and Mindset
 - Session 2: Stakeholder Engagement
 - Session 3: Value-Driven Delivery
 - Session 4: Agile Teams and Tools

I. Technology & Developer Bootcamps

- · Agile Project Management Bootcamp
 - o Session 5: Adaptive Planning, Problem Detection, and Continuous Improvement
- AWS Cloud Practitioner Bootcamp
 - AWS Cloud Practitioner Bootcamp: Session 1 Replay
 - AWS Cloud Practitioner Bootcamp: Session 2 Replay
- · Certified Information Systems Security Professional (CISSP) Bootcamp
 - CCSP Bootcamp
 - Certified Information Systems Security Professional (CISSP) Bootcamp
 - CISSP (2018) Bootcamp: Session 1 Replay
 - CISSP (2018) Bootcamp: Session 2 Replay
 - CISSP (2018) Bootcamp: Session 3 Replay
 - CISSP (2018) Bootcamp: Session 4 Replay
 - CISSP (2018) Bootcamp: Session 5 Replay
 - CISSP January 2022 Bootcamp: Session 1 Replay
 - CISSP January 2022 Bootcamp: Session 2 Replay
 - CISSP January 2022 Bootcamp: Session 3 Replay
 - CISSP January 2022 Bootcamp: Session 4 Replay
 - CISSP January 2022 Bootcamp: Session 5 Replay
- Power BI Bootcamp
 - Power BI Bootcamp
 - Power BI Bootcamp: Session 1 Replay
 - Power BI Bootcamp: Session 2 Replay
 - Power BI Bootcamp: Session 3 Replay
 - o Power BI Bootcamp: Session 4 Replay
 - Power BI Desktop
- Project Management Fundamentals Bootcamp
 - Project Management Fundamentals Bootcamp
 - Project Management Fundamentals Bootcamp: Session 1 Replay
 - Project Management Fundamentals Bootcamp: Session 2 Replay
 - Project Management Fundamentals Bootcamp: Session 3 Replay
 - Project Management Fundamentals Bootcamp: Session 4 Replay
- Scaling Agile In Your Organization Bootcamp & Case Studies
 - Agile at Work: Case Studies
- · Scrum & Scrum Master Bootcamp
 - Introduction to Scrum for the Team Bootcamp
 - PSM I (Professional Scrum Master Level I) Bootcamp
 - PSM II (Professional Scrum Master Level II) Bootcamp
- · Understanding Bias in Data Bootcamp

J. Working in Teams

- Becoming a Successful Collaborator
- Being an Effective Team Member
- Contributing as a Virtual Team Member
- Effective Team Communication
- Exploring Virtual Collaboration

LEADING OTHERS

A. Coaching

- Keeping Your Coachee Committed and Accountable
- Coaching Techniques that Inspire Coachees to Action
- · Polishing Your Feedback Skills
- · Expert Insights on Coaching

B. Delegating

- Choosing and Preparing Your Delegate
- Effectively Directing and Delegating as a Manager
- Getting What You Expect from Your Delegate
- Expert Insights on Delegation
- Taking Your Team to the Next Level with Delegation

C. Developing as a Leader

- Expert Insights on Developing as a Leader
- · Expert Insights on Intentions
- Gauging Your Leadership Performance
- · Influencing through Positive Leadership
- Leading with Executive Presence

D. First Time Manager Essentials

- The Reality of Being a First-time Manager
- · Facing Challenges as a First-time Manager
- Expert Insights on Being a First Time Manager

E. Goal Setting

- Aligning Unit Goals and Imperatives
- Establishing Team Goals and Responsibilities, and Using Feedback Effectively
- Expert Insights on Goal Setting

F. Innovation & Creativity

- Developing a Team of Creative Gurus
- Unleashing Personal and Team Creativity
- Verifying and Building on Creative Ideas
- Building Innovation Cultures and Leaders

G. Leadership Foundations

- Building a Leadership Development Plan
- Expert Insights on Leadership Foundations
- Leading through Inspiration
- · The Agile Leader
- · Leading in the Digital Era
- · Influencing and Persuading Others
- · Being an Effective Manager When Times are Tough

H. Leading Effective Meetings

· Expert Insights on Leading Effective Meetings

LEADING OTHERS

H. Leading Effective Meetings

- Planning Meetings Fit for Purpose
- · Running Meetings in Better Directions

I. Leading with Emotional Intelligence

- Developing Emotional Intelligence
- Expert Insights on Leading with Emotional Intelligence
- · Navigating Other People's Emotions
- Navigating the Workplace with Emotional Intelligence
- · Becoming an Emotionally Intelligent Leader

J. Managing & Developing People

- Managing the Unique Needs of Experts
- Managing Employee Development
- Keeping Top Performers Challenged
- · Being a Fair and Caring Manager
- · Expert Insights on Managing & Developing People
- Taking Action to Empower Employees
- Expert Insights on Empowering Employees
- Expert Insights on Giving and Receiving Feedback

K. Managing Change

- Leading in the Post-pandemic Workplace
- Expert Insights on Leading Change
- · Leading through the Challenge of Change
- Leading Your Team through Change

L. Managing Diversity

- Expert Insights on Managing a Culturally Diverse Team
- Facing the Management Challenges of Difficult Behavior and Diverse Teams
- Leading a Cross-functional Team
- Managing for Cross-functionality
- Expert Insights on Managing Across Generations
- Maintaining a Cohesive Multigenerational Workforce
- · Managing Multigenerational Employees

M. Managing Team Conflict

- Handling Team Conflict
- How to Manage Difficult Conversations
- · Resolving Workplace Conflict

N. Managing Teams

- Building the Foundation for an Effective Team
- · Developing a Successful Team
- Strategies for Building a Cohesive Team

LEADING OTHERS

N. Managing Teams

- Building the Foundation for an Effective Team
- · Developing a Successful Team
- Strategies for Building a Cohesive Team
- · Leading Your Team through Change
- Encouraging Team Communication and Collaboration
- Strategies for Managing Technical Teams
- Expert Insights on Leading Teams

O. Managing Virtual Teams

- Establishing Effective Virtual Teams
- Facing Virtual Team Challenges
- Expert Insights on Managing Virtual Teams
- Encouraging Team Communication and Collaboration

P. Measuring & Managing Performance

- Measuring Outcomes and Using KPIs
- Detecting and Dealing with Performance Problems
- · Creating a Plan for Performance Management
- Gauging Your Organization's High-performing Potential
- Expert Insights on Driving Performance
- Expert Insights on Measuring & Managing Performance
- Planning an Effective Performance Appraisal

Q. Problem Solving & Decision Making

- · Leadership Insights on Problem Solving & Decision Making
- Defining Alternative Solutions to a Problem
- Leading through Problem Solving and Decision Making
- Solve Problems Using Systems Thinking in the Workplace
- Choosing and Using the Best Solution
- · Working with Data for Effective Decision Making

R. Team Motivation

- Expert Insights on Motivating People
- · Taking the Lead with Workplace Motivation and Engagement
- Leading by Motivating
- Managing Motivation during Organizational Change
- · Leading through Motivation

LEADING THE BUSINESS

Business Fundamentals

A. Business Continuity

- Crisis Management
 - Business Continuity Management Programs
 - Emergency and Crisis Management
 - Managing in a Crisis
 - Expert Insights on Managing a Crisis
- Post-pandemic Workplace
 - Business Strategy for the Post-pandemic Economy
 - Leading in the Post-pandemic Workplace

B. Business Planning

- Developing an Effective Business Case
- Preparing and Implementing a Business Plan

C. Digital Transformation

- Agile Mindset & Culture
 - Developing and Supporting an Agile Mindset
 - o Embracing an Agile Culture for Business Growth
- Big Data & Analytics at Work
 - Harnessing the Power of Data Science for Business Growth
 - Making Data-driven Decisions
 - Analytics Literacy for Business Professionals
 - Data and Analytics for Senior Managers
 - Data Literacy for Business Professionals
- Digital Transformation Strategy
 - Best Practices for Digital Transformation
 - Championing Digital Transformation
 - Rethinking Business Models to Enable Digital Transformation

D. Managing Risk

- · Assessing Your Organization's Risks
- Expert Insights on Managing Risk
- Identifying Risks in Your Organization
- · Managing a Project to Minimize Risk and Maximize Quality
- · Responding Effectively to Risks

E. Strategic Thinking & Execution

- · Thinking Strategically as a Manager
- Using Strategic Thinking to Consider the Big Picture
- Expert Insights on Strategic Planning & Execution
- Knowing When to Take Strategic Risks
- Expert Insights on Strategic Thinking
- · Key Elements of Business Execution

LEADING THE BUSINESS

Business Fundamentals

F. Sustainability

- The Effects of Environmental Change on Business
- Weighing Risks and Opportunities of Implementing Sustainability Initiatives
- · Building a Strategic Commitment to Sustainability

Business Leadership

A. Establishing a Positive Work Culture

- Positive Atmosphere: How Organizational Learning Drives Positive Change
- Positive Atmosphere: Establishing a Positive Work Environment
- Positive Atmosphere: Establishing an Engaged Workforce
- Expert Insights on Establishing a Positive Work Culture

B. Innovation

- Expert Insights on Innovation
- Developing Modern Leaders

C. Leading with Vision

- · Sharing a Vision
- · Leading through Shared Vision
- Expert Insights on Leading with Vision

D. Leading Change

- Moving Forward with Change Planning
- Making Change Stick
- Facilitating Sustainable Change
- · Expert Insights on Managing Change
- · Leadership Insights on Leading through Change

Operational Excellence

A. Business Process Improvement

- Enabling Business Process Improvement
- Managing for Operational Excellence
- Embracing Agile at Scale

B. Operations Management

- · Operations Management Functions and Strategies
- Strategic Product and Service Management
- Supply Chain Management Basics: Cutting Costs and Optimizing Delivery
- Inventory Management: Aligning Inventory with Production and Demand
- Optimizing Operations Using Demand Forecasting and Capacity Management

C. Understanding Lean Production

- Using Lean to Perfect Organizational Processes
- · Using Lean to Improve Flow and Pull
- Using Lean to Reduce Waste and Streamline Value Flow
- Applying Value Stream Mapping in Lean Business

LEADING THE BUSINESS

Operational Excellence

D. Vendor Management

• Vendor Management for Technology Professionals

Women in Leadership

- Expert Insights on Women in Leadership
- Women in Leadership: Building Your Infrastructure for Leadership
- Women in Leadership: Mastering Key Leadership Competencies
- Women in Leadership: Moving Beyond Gender Roles as a Leader

A. Adapting to Change

- Organizations Change So Get Ready
- Redefining Yourself After Organizational Change
- · Expert Insights on Adapting to Change
- · Reaching Goals Using Perseverance and Resilience
- Navigating the Post-Pandemic Workplace

B. Dealing with Conflict

- Confronting Workplace Conflict
- · Resolving Workplace Conflict
- A Difficult Boss Doesn't Have to Be a Difficult Problem
- Difficult People: Why They Act That Way and How to Deal with Them
- · Difficult People: Can't Change Them, so Change Yourself
- Difficult People: Strategies to Keep Everyone Working Together
- · Expert Insights on Dealing with Conflict
- Expert Insights on Difficult Conversations
- · Acting with Diplomacy and Tact
- Navigating Challenging Situations with Diplomacy and Tact

C. Developing Critical Thinking Skills

- Confronting Your Assumptions
- Investigating Arguments
- Reaching Sound Conclusions
- · Outwitting Your Cognitive Bias
- Expert Insights on Critical Thinking

D. Developing Emotional Intelligence

- Developing Emotional Intelligence
- Expert Insights on Emotional Intelligence
- · Navigating Other People's Emotions
- Navigating the Workplace with Emotional Intelligence
- Navigating Your Own Emotions

E. Developing Influence & Persuasion

- · Personal Power and Credibility
- Building Personal Power through Influence
- Expert Insights on Influence & Persuasion
- Gaining Insight through Organizational Awareness
- · Influence Others with Political Savvy

F. Discovering Strengths

- Uncovering and Utilizing Your Talents and Skills
- Self-improvement for Lifelong Success
- · Establishing Self-confidence for Life
- · Expert Insights on Managing Fear

F. Discovering Strengths

- · Developing a Growth Mindset
- · Expert Insights on Mindsets
- Improving Your Memory Skills
- Improving Your Reading Speed and Comprehension
- Expert Insights on Managing Yourself
- Expert Insights on Discovering Your Strengths

G. Diversity & Inclusion at Work

- Minding Unconscious Bias
 - Understanding Unconscious Bias
 - Overcoming Your Own Unconscious Biases
 - Overcoming Unconscious Bias in the Workplace
 - Expert Insights on Unconscious Bias
- · Fostering Diversity, Equity & Inclusion
 - Adopting an Inclusion Mindset at Work
 - Becoming a DEI Ally and Agent for Change
 - Your Role in Workplace Diversity

H. Facing Problems and Making Decisions

- · Getting to the Root of a Problem
- Defining Alternative Solutions to a Problem
- Choosing and Using the Best Solution
- Solve Problems Using Systems Thinking in the Workplace
- Making Decisions Using Present Value
- Expert Insights on Decision Making

I. Improving Communication in the Workplace

- Business Communication
 - Abbreviating, Capitalizing, and Using Numbers
 - Audience and Purpose in Business Writing
 - Clarity and Conciseness in Business Writing
 - Editing and Proofreading Business Documents
 - Getting the Details Right: Spelling Basics
 - Improving Your Technical Writing Skills
 - Creating Well-constructed Sentences
 - Troublesome Words and Phrases: Usage Mistakes in Writing
 - Using Punctuation Marks
 - Using the Parts of Speech
 - Conquering the Challenges of Public Speaking
 - Keeping Business Calls Professional
 - Writing and Preparing an Effective Speech

I. Improving Communication in the Workplace

- Effective Communication
 - Become a Great Listener
 - Capturing the Attention of Senior Executives
 - Choosing the Right Interpersonal Communication Method to Make Your Point
 - Communicating with Confidence
 - Do We Have A Failure to Communicate?
 - Effective Stakeholder Communications for Technology Professionals
 - Expert Insights on Communication Essentials
 - Making an Impact with Non-verbal Communication
 - Proven Techniques for Technical Communication
 - The Art and Science of Communication
 - Trust Building through Effective Communication
- Cross-Cultural Communication
 - How Culture Impacts Communication
 - Using Communication Strategies to Bridge Cultural Divides
- Email Productivity
 - Getting Email Right Series
 - Organizing Your E-mail
 - Sending E-mails to the Right People
 - Writing Effective E-mails and Instant Messages
 - Expert Insights on Email Productivity
- Giving & Receiving Feedback
 - Polishing Your Feedback Skills
 - Expert Insights on Giving Feedback
 - Expert Insights on Receiving Feedback
 - Gaining a Positive Perspective on Feedback
- Active Listening
 - Become a Great Listener
 - Listening Even When it's Difficult to Listen
 - Using Active Listening in Workplace Situations
 - Taking Effective and Professional Notes
 - Expert Insights on Listening
- Negotiation Skills
 - o Expert Insights on Negotiation
 - Negotiating the Best Solution
 - The First Steps in Negotiating
- · Presentation Skills
 - Building Your Presentation
 - Ensuring Successful Presentation Delivery

I. Improving Communication in the Workplace

- Presentation Skills
 - Expert Insights on Presentation Skills
 - Getting Your Pitch Heard
 - Planning an Effective Presentation
 - Presentation Mastery Series
 - Telling a Business Story

J. Improving Creativity

- Brainstorming Series
- Expert Insights on Creative Thinking & Brainstorming
- · Steps to Creativity Series
- Unleashing Personal and Team Creativity
- · Verifying and Building on Creative Ideas

K. Improving Personal Productivity

- Achieve Productivity in Your Personal Life
- Organize Your Physical and Digital Workspace
- · Procrastination: Admitting it is the First Step
- Beating Procrastination by Boosting Your Creativity and Drive
- Avoid Procrastination by Getting Organized Instead
- Maximize Your Productivity by Managing Time and Tasks
- Forming New Habits
- · Expert Insights on Personal Productivity
- Stephen Covey's The 7 Habits of Highly Effective People

L. Improving Work/Life Balance

- Taking Stock of Your Work/Life Balance
- · Staying Balanced in a Shifting World
- Take a Deep Breath and Manage Your Stress
- Expert Insights on Work/Life Balance
- Expert Insights on Managing Stress

M. Learning How to Learn

- · Becoming a Continuous Learner
- How to Learn Effectively
- · Learning from Failure
- · Making the Most of Making Mistakes
- The Four Tendencies: Understand Yourself For Improvement
- Cultivate a Passion for Learning

N. Managing a Career

- Developing a Plan to Further Your Career
- · Developing Your Business Acumen
- Developing Your Business Ethics

N. Managing a Career

- Getting Your Career on the Right Track
- Managing Pressure and Stress to Optimize Your Performance
- Power Up: Turning on Your Self-starter Potential
- Using Performance Appraisals to Advance Your Career
- · Taking the Lead with Workplace Motivation and Engagement
- Expert Insights on Career Planning
- Pivot Series

O. Managing Time

- · Saving Time by Setting Goals
- Sharpening Your Focus to Stay on Track
- Managing Your Time So It Doesn't Manage You
- Aligning Goals and Priorities to Manage Time
- · Make the Time You Need: Get Organized
- · The Art of Staying Focused
- Maximize Your Productivity by Managing Time and Tasks
- · Expert Insights on Time Management

P. Perseverance & Resilience at Work

- Expert Insights on Resilience & Perseverance
- Forging Ahead with Perseverance and Resilience
- Grit
- Reaching Goals Using Perseverance and Resilience

Q. Polishing Your Professional Edge

- · Becoming an Accountable Professional
- · Becoming Your Own Best Boss
- · Becoming More Professional through Business Etiquette
- Developing a Personal Accountability Framework
- Be Liked and Respected in the Workplace
- · Becoming a Successful Collaborator
- Keeping Your Skillset Current in the Digital Economy
- · Expert Insights on Accountability
- Expert Insights on Personal Branding

R. Working in Teams

- Being an Effective Team Member
- Effective Team Communication
- Expert Insights on Working Effectively on a Team
- Genius Partnerships
- Strategies for Building a Cohesive Team
- · Expert Insights on Collaboration

S. Working Remotely

- Contributing as a Virtual Team Member
- Exploring Virtual Collaboration
- Organize Your Physical and Digital Workspace

T. Workplace Relationships

- Cultivating Relationships with Your Peers
- Building Your Professional Network
- Building Rapport with Your Boss
- The Building Blocks of Building Trust
- Finding and Nurturing a Mentor Relationship
- Expert Insights on Trust
- Expert Insights on Networking & Building Relationships
- Expert Insights on Collaboration